

## Name

Street Address, Charlotte NC  
Tel: XXX.XXX.XXXX;  
E-mail: XXXXXX@XXX.com

- Education: **TEXAS A&M UNIVERSITY** College Station, TX  
**Lowry Mays School of Business**  
Master of Business Administration, XXX 2005  
Emphasis in Corporate Finance
- Member, Graduate Finance Association; Member, MBA Association
  - Winner, Technology Transfer Challenge (1<sup>st</sup> place out of 25 teams)
- TEXAS A&M UNIVERSITY** College Station, TX  
Bachelor of Science and Engineering, XXX 2003  
Major Computer Engineering
- Upsilon Pi Epsilon, Computer Science Honors Society
  - One Army (Men's Service and Leadership Organization) –held various leadership positions
- Experience: **XXX COMMUNICATIONS (Former TH Lee and Kelso portfolio company NYSE: XXX)** Charlotte, NC  
2007 - present **Senior Financial Analyst, Corporate Development**
- Worked in 4-person Corporate Development team to complete \$2.5 billion, reverse morris trust sale of LARGE TELECOMM FIRM COMPANY operations in STATE1, STATE2 and STATE3. Participated in all phases of the transaction; initial discussions, due diligence, regulatory approvals and SEC filings.
  - Created and responsible for detailed financial model, cashflow projections for proforma company.
  - Worked with EVP, Corporate Development and related legal teams to successfully gain regulatory approvals through complicated negotiations with VARIOUS REGULATORY ENTITIES.
  - Worked with President (former COO) and his direct reports on a 12-month assignment to stand up back-office systems and assisted with preparation for closing and cutover activities. Integrated Data Center (\$XXMM project) and Network Operations Center (\$XMM project).
  - Worked with Treasurer to track merger related expenses and finalize amendment to existing Credit Agreement.
  - Participated in negotiations of Collective Bargaining Agreement for both IBEW and CWA and prepared valuation around Pension & OPEB liabilities.
  - Helped raise \$2.X billion (\$XXX MM Revolver, \$XXX MM Term Loan A, \$X,XXX MM Term Loan B, \$XXX MM Delayed Draw Term Loan, \$XXX Senior Notes) to recapitalize the combined company. Led efforts with lead and co-lead arrangers and respective legal teams to draft Bank Book, Offering Memorandum and presentation materials in timely manner.
  - Successfully worked with external and internal teams prior to XX/XXXX announcement to complete Merger, Transition Services, Distribution and Employee Matters Agreements.
  - Led efforts with inside counsel to negotiate \$2XXMM contract with XXX for the delivery of hardware and the integrated back-office systems and business processes as related to XXX transaction.
- 2005 – 2007 **Financial Analyst, Corporate Development**
- Completed three acquisitions (\$XXXMM in aggregate) over 15 month period.
  - Successfully negotiated Real Property Sale Agreement for non-operational real estate parcel (\$XMM); Led efforts to gain REGULATORY APPROVAL.
  - Other transaction experience: Proposed subsidiary sale (\$XMM); Proposed acquisition of TELCO1 (\$3XXMM); Proposed acquisition of TELCO2 (\$4XXMM).
- 2004 **BULGE BRACKET INVESTMENT BANK** New York, NY  
**Summer Associate – Financial Sponsors Group / Real Estate Group**
- Formulated Analyses of client's strategic opportunities, as relates to leveraged recaps, IPOs, M&A opportunities and LBOs, and participated in management presentations. Developed internal models for the identification of potential LBO candidates.
  - Managed analyst resources to ensure personal development, error-free work and the timely completion of deliverables.
- 2001 – 2003 **LARGE TECHNOLOGY COMPANY (formerly OTHER LARGE TECH COMPANY)** Houston, TX  
**Year-round Internship**
- Developed device drivers for remote insight boards and worked on ASIC verification project.
  - Served as project team leader and trained new interns and generated project status reports, test manuals and test plans.
- Additional:
- Proficient in the use of Microsoft Office, Bloomberg, First Call, VBA and C++
  - Personal interests include golf, tennis, traveling and distance running (half marathon 12/07)
  - Race for the Cure team lead (10/07), participate in local YMCA fundraising (3/08)