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XXXXXXXXXXXX • Sunnyvale CA 94087 • 408-555-5555 • XXXXXX@Yahoo.com

SUMMARY OF QUALIFICATIONS

Creative, analytical and results-oriented professional with solid experience in real estate, finance, asset/investment management and high tech sectors. In real estate, developed \$14.7M in hotel assets with obtaining ROI demands and increases in incremental NOI in addition to revitalizing RevPAR performance throughout the broad portfolio through utilization of a proven management model and analytical research. Dynamic post baccalaureate degree holder with specific training in theoretical and practical applications within corporate finance, investment strategy and technology. Additional skill in:

▪ Project Management	▪ Valuation Techniques	▪ Analytical Research
▪ Quantitative Analysis	▪ Due Diligence	▪ Operations Management
▪ Securities Analysis	▪ Commercial Development	▪ Relationship Management
▪ Cash Flow Modeling	▪ Proven Writing Ability	▪ Leadership

EDUCATION

Begins 06/2008 **STANFORD UNIVERSITY**

CANDIDATE FOR ADVANCED PROJECT MANAGEMENT MASTERY CERTIFICATE, JUNE 2009

- Coursework: Converting Strategy Into Action, Leadership For Execution, Financial Mastery for Projects, Leading Effective Teams, Leveraging the Customer Relationship, Managing Global Initiative

2004 – 2005 **UNIVERSITY OF ILLINOIS**

MASTER OF SCIENCE IN FINANCE

- Elected Vice President of MSF Program Executive Committee & Co-Founder of Private Equity Group
- Coursework: Investment Banking, Private Equity, Corporate Finance I & II, MacroFinance, Quantitative Methods, Financial Economics, Fixed Income, Mergers & Acquisitions, Investments, Financial Statements

1999 – 2003 **WASHINGTON STATE UNIVERSITY**

BACHELOR OF BUSINESS ADMINISTRATION IN FINANCE

- Washington State University Deans List and appointed on Executive Committee of WSU Finance Club
- Campus-wide writing portfolio marked as 'Writing With Distinction' honors indicating top 8% of writers

PROFESSIONAL EXPERIENCE

GLOBAL SILICON VALLEY TECHNOLOGY FIRM

2008 – Present *ANALYST, ADVANCED SERVICES*

- Implemented projects for the identification, communication, documentation and overall generation of the current deliverables and project pipeline. Work directly with the program manager of the CE NAIS group.
- Utilized internal tools to initiate project startup, forecast revenue, update budgets, create profitability reports, contract reporting in addition to project closure procedures including post project review summaries
- Created and updated WIKI page that lets PM, Directors and Engineers keep in constant communication

REAL ESTATE DEVELOPMENT HOLDING COMPANY

2005 – 2007 *ASSOCIATE, ASSET DEVELOPMENT*

- Legacy firm structures debt/equity capital towards the acquisition/development of commercial hotel assets and going forward management. Assets valued at \$68M represented across 31 franchise specific locations
- Executed projects in portfolio analysis within strategic acquisitions, disposals, valuation and financing.
- Developed \$14.7M in commercial assets increasing the broad portfolio by 5.5%
- Created recommendations through quantitative and qualitative pre-build site analysis, involved within structuring and origination financing, construction protocol and proceeding management operations

2003 – 2004 *ANALYST, MANAGEMENT & OPERATIONS*

- Applied real estate business valuation financial modeling techniques including income approaches to value, sales comparison approaches, cost approach valuation and cash flow pro formas
- Utilized project valuation analysis/capital budgeting in IRR/NPV to determine deal exposure/feasibility
- Gained exposure to deal sourcing, advanced financial modeling, due diligence and transaction execution

WASHINGTON STATE UNIVERSITY ENDOWMENT FUND

2002 – 2003 *SECURITIES ANALYST – MANAGER OF THE INDUSTRIALS AND CONSUMER CYCLICAL SECTORS*

- Endowment fund outperformed S&P 500 by 770BP, attributes featured on CNBC's Power Lunch in 2003
- Achieved a 100% pitched investment record and 87% approval rating on buy recommendations [Top 5%]
- Led analysts in portfolio weight holdings by securing 10% of portfolio positions with analyst class of 30
- Executed financial statement/trend/technical analyses, DCF/relative valuation techniques and analyses on Institutional ownership, earnings trends to assess securities and drafted a comprehensive investment thesis